

NH MUNICIPAL MANAGEMENT ASSOC
2012 PROPOSED BUDGET
October 24, 2011

	2010 ACTUAL	2011 BUDGET	2011 YEAR TO DATE	2012 PROPOSED	2012-2011	
					Dollar Change	% Change
REVENUES						
Membership Dues - Full Member	9,880.00	9,600.00	9,900.00	10,000.00	400.00	4.2%
Membership Dues - Associate Member	-	-	2,300.00	2,000.00	2,000.00	
Donations	-	200.00	-	-	(200.00)	-100.0%
Sponsorships - State Conference	11,750.00	12,000.00	11,450.00	11,000.00	(1,000.00)	-8.3%
Sponsorships - ICMA Conference	8,985.00	8,500.00	1,200.00	1,200.00	(7,300.00)	-85.9%
Membership Meeting Fee	3,665.00	3,500.00	3,325.00	3,500.00	0.00	0.0%
Annual Conference Fee	140.00	-	6,280.00	6,500.00	6,500.00	
December Course Fee	-	-	-	750.00	750.00	
Interest Income	28.68	50.00	9.68	20.00	(30.00)	-60.0%
Fellowship Contributions	12,150.00	12,100.00	12,180.75	12,275.00	175.00	1.4%
Misc Revenue	1,836.70	-	-	-	0.00	
In-Kind Contributions	5,274.12	5,263.87	-	5,275.00	11.13	0.2%
TOTAL REVENUES	53,709.50	51,213.87	46,645.43	52,520.00	1,306.13	2.6%
EXPENDITURES						
Postage	175.73	400.00	201.08	400.00	0.00	0.0%
Office/Meeting Supplies	67.99	-	59.88	75.00	75.00	
Food/Food Services	4,199.12	5,527.00	2,122.93	5,000.00	(527.00)	-9.5%
Technical Services	55.10	150.00	-	150.00	0.00	0.0%
Membership Recognition	428.00	400.00	-	400.00	0.00	0.0%
Training/Consulting Services	210.00	2,000.00	2,769.88	2,000.00	0.00	0.0%
Printing & Binding	70.00	300.00	97.36	300.00	0.00	0.0%
Travel Expense	664.33	-	-	500.00	500.00	
E&S Insurance	-	573.00	1,152.00	573.00	0.00	0.0%
December Seminar	5,839.90	2,400.00	1,523.05	2,400.00	0.00	0.0%
ICMA Conference Planning	3,554.25	3,500.00	362.08	1,500.00	(2,000.00)	-57.1%
ICMA Conference Scholarship	-	-	1,159.74	1,500.00		
NHMMA Annual Conference	11,745.79	11,000.00	10,159.09	11,000.00	0.00	0.0%
NHMMA Conference Scholarship	-	-	1,964.83	400.00		
Grants/Donations	500.00	800.00	-	500.00	(300.00)	-37.5%
Fellowship Wages	14,677.37	17,000.00	16,353.34	17,175.00	175.00	1.0%
Employer Taxes	1,881.38	2,000.00	1,250.48	2,000.00	0.00	0.0%
In Kind Expenses	5,274.12	5,263.87	-	5,275.00	11.13	0.2%
Contingency	-	-	-	1,372.00	1,372.00	
TOTAL EXPENDITURES	49,343.08	51,313.87	39,175.74	52,520.00	1,206.13	2.4%
Beginning Checkbook Balance	12,943.56		17,309.98			
Net Income (LOSS)	4,366.42		7,469.69			
Ending Checkbook Balance	17,309.98		24,779.67			